

# WD Capital Markets Origination / Business Development Analyst Summer 2025 Internship

## Come Work with Us!

WD Capital ("WDC") is a boutique M&A advisory firm headquartered in Toronto, Canada. Our clients are companies across Canada, typically in the \$5M-\$50M enterprise value range.

At WDC, we believe our people and our reputation are the firm's most valuable assets. We are a trusted advisor to our clients who range across public and private markets.

WDC is an equal opportunity employer. We are committed to building a culture of inclusion and place great emphasis on diversity in the workplace. We want all our colleagues and stakeholders to feel respected, valued and supported.

## Job Title

WD Capital Markets Summer 2025, Origination / Business Development Analyst

**Start date:** April 2025 (Virtual)

**Duration:** Flexible (up to Fall 2025 or longer)

**Academic requirements:** Currently enrolled in an undergraduate business program.

**Application deadline:** March 15, 2025

## What do we look for?

- Desire to learn and make meaningful contributions in a fast-paced, team environment
- Keen interest in M&A, capital markets and corporate finance
- Very strong oral and written communication skills, prior sales experience is a plus
- Exceptional attention to detail and interpersonal skills
- Strong knowledge and familiarity with MS Office Suite (Excel, PowerPoint, Word)
- Ability to think critically, challenge ideas (and not take yourself too seriously)

## What will you do?

- Support senior members of the group on a variety of matters across deal origination, buy-side / sell-side mandates, and other advisory projects.
- Foster new client relationships and be the first point of contact for origination and business development opportunities
- Conduct industry and company specific research to generate and validate ideas
- Conduct financial analysis and generate unbiased, thoughtful reports with the opportunity to present these to senior management
- Routinely participates in internal meetings on a variety of matters and in external client meetings as appropriate

## **What can we offer you?**

- Experience working in a dynamic and progressive environment with an opportunity to take on responsibility from day one
- Leaders who will support your professional and personal development without compromise
- Opportunity to hone your technical skills and gain insight into each stage of a typical sell-side / buy-side deal
- An opportunity to build your professional network with senior executives and industry leaders
- We would ideally look to hire the intern subsequently, so there is an opportunity to transition to a full-time position if the summer position works out.

## **Compensation**

- This is a paid internship, with compensation to be mutually agreed upon
- There is also potential to earn a bonus for successful business development work

## **Work Hours and Location**

- **Work Arrangement:** 100% remote until May 1, 2025. After that, occasional in-office work in Downtown Toronto. Fully remote may be considered for the right candidate.
- **Work Schedule:** Starting May 1, 2025, we're generally looking for someone to work full-time, Monday to Friday, 9 AM – 5 PM, with flexibility. April 2025 is highly flexible and could be part-time.

Please send your resume to [taj@wdcapital.ca](mailto:taj@wdcapital.ca) the subject line "WD Capital Markets Summer 2025, Origination / Business Development Analyst". In the body of the email, please briefly summarize why you would be the best fit for this role.

**Please note, only candidates selected for interviews will be contacted.**